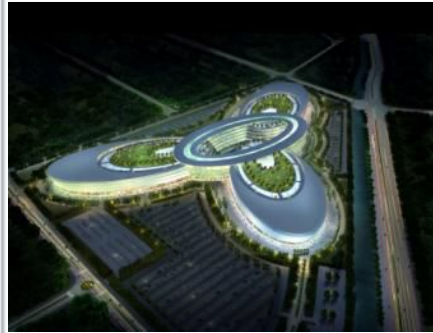


# 天津滨海新区

Tianjin Binhai New Area

## 天津港保税区 空港经济区

Tianjin Free Trade Zone & Tianjin Airport Economic Area



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## 区域概况—天津 Introduction of Tianjin



- 中国四大直辖市之一 One of China's four municipalities
- 中国北方最大的沿海城市 The biggest coastal city of northern China
- 2012年英国知名杂志《经济学人》发布的‘全球最具经济竞争力城市’调查报告中，天津在“经济实力指标”排在第一位。Listed as “The Most Economic Competitive City in the world” – “The Economist” – UK 2012.
- 2013年GDP: 14370.16亿元 GDP in 2013: 230 billion (USD)
- 经济增长率超过12.5%，连续6年经济增速位居全国第一。GDP growth rate: 12.5%
- 来津投资的财富500强企业超过150家 more than 150 Fortune 500 enterprises make investments in Tianjin



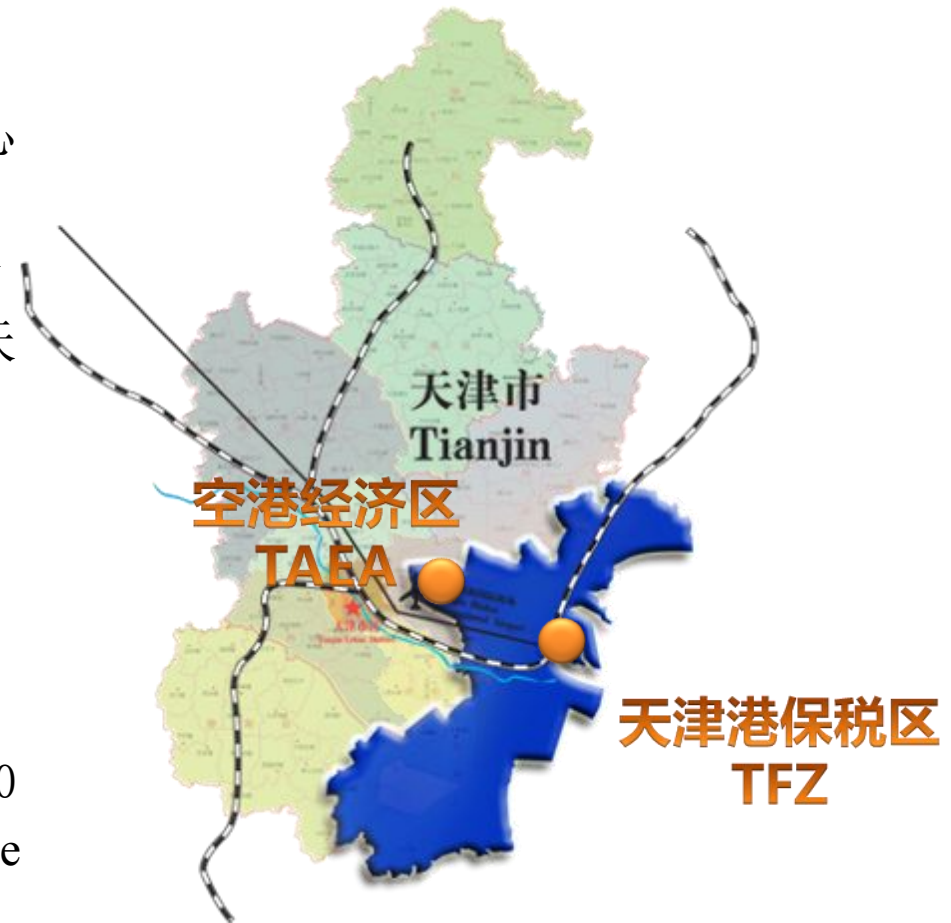
## 区域概况—天津滨海新区 Introduction of TBNA



- 天津滨海新区功能定位Functional localization of TBNA :
  - 依托京津冀、服务环渤海、辐射“三北”、面向东北亚，努力建设成为中国北方对外开放的门户、高水平的现代制造业和研发转化基地、北方国际航运中心和国际物流中心，逐步成为经济繁荣、社会和谐、环境优美的宜居生态型新城区。
  - Radiate northern, northwestern and northeastern of china,
  - Modern manufacturing and R&D base
  - Shipping center and logistics center of northern China
  - Gradually become a ecological community with a harmony society and a picturesque scenery
- 天津滨海新区概况Survey of TBNA :
  - 规划面积2270平方公里Area:2270 km<sup>2</sup>
  - 常住人口230万Population:2.3 million
  - 2013年GDP突破8000亿元，年增长率超过24.5%，总量连续四年超过上海浦东新区。GDP in 2013: 128 billion USD, Average Annual growth rate exceeds 24.5%,Economic aggregate exceeds Shanghai Pudong New Area.

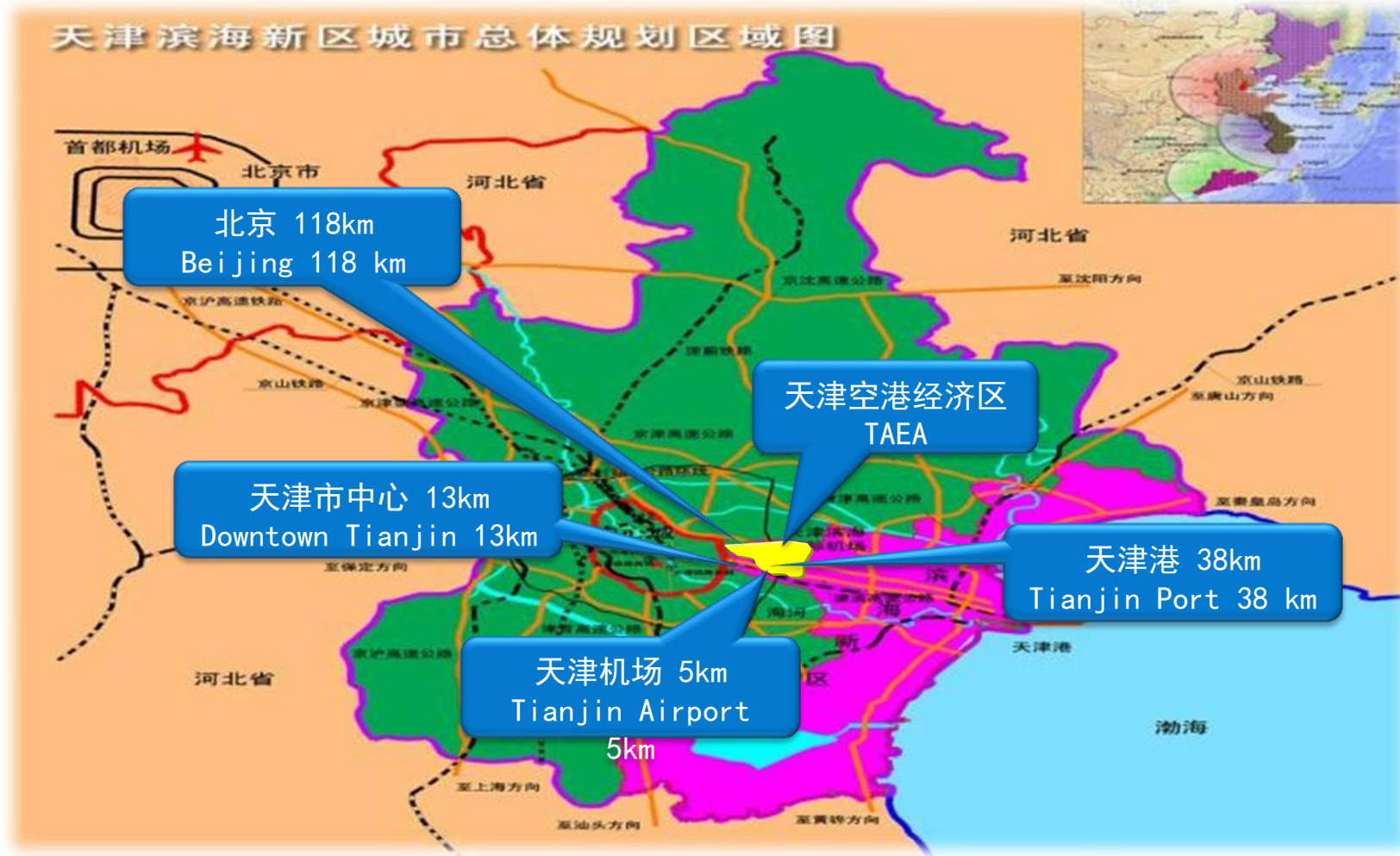
## 区域概况—天津空港经济区 Introduction of TAEA

- 天津空港经济区是天津滨海新区核心功能区之一—State-level Development Area & Core Functional area of TBNA
- 管委会同时管理天津空港经济区和天津港保税区两个功能区域  
Administrative Committee supervised TAEA and TFZ
- 注册企业近1万家 more than 10 thousand registered companies
- 有80家世界500强企业直接投资了150家企业 80 fortune 500 companies made 150 investments





## 区域概况—区位 Location



# 区域概况—空间结构布局 Layout

- 规划土地面积**107km<sup>2</sup>**Area: 107km<sup>2</sup>
- 现代化城区Commercial & Residential Area
  - 占地面积13平方公里
  - 汇集居住、商业、商务配套、文化产业和休闲娱乐的生态宜居城区Residential, Commercial, Business and Entertainment Properties(Area:13km<sup>2</sup>)
- 科技园R&D Area
  - 占地面积9.4平方公里
  - 聚集新一代信息技术、云计算、数字出版、光电及生物工程尖端科技IT services, Cloud Computing, Digital Publishing, Biotechnology, etc (Area:9.4km<sup>2</sup>)
- 工业园Industrial Area
  - 占地面积29.1平方公里
  - 聚集装备制造（汽车）、航空航天、新能源新材料等高端产业高地Health Industry(Biopharmaceuticals, Medical Devices, Health Product,) Consumer Product, Equipment Manufacturing, Aviation, New Materials and Advanced Technology Intensive Production(Area:29.1km<sup>2</sup>)
- 物流园Logistics Area
  - 占地面积7.5平方公里
  - 聚集航空物流、供应链管理等高端物流产业Air & Ground Logistics, Distribution & Warehouse Management(Area:7.5km<sup>2</sup>)



## 区域概况—产业构成 Pillar Industries

✓ 高端装备制造

**Equipment Manufacturing**

✓ 生物医药

**Biopharmaceuticals**

✓ 航空航天

**Aviation**

✓ 新一代信息技术

**Information Technology**

✓ 快速消费品

**Consumer Product**

✓ 现代服务业

**Modern Service**





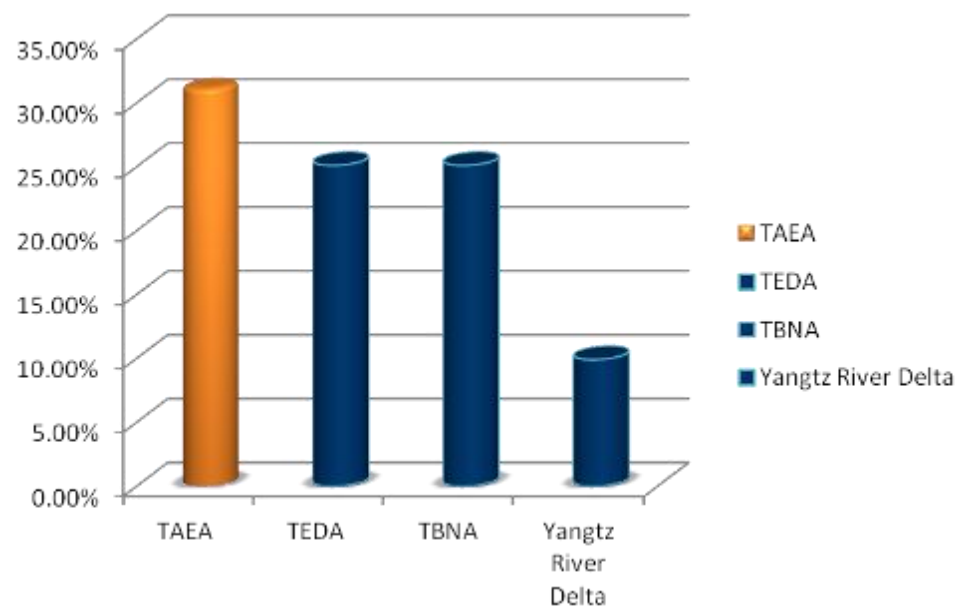
## 区域概况—代表企业 Star Enterprises



## 区域概况—主要经济指标 Financial data

2013年区域指标情况： Financial data in 2013

- GDP: 1225亿元GDP: **19.5 billion USD**
- 工业总产值: 1670亿元 Total industrial output value 1670 RMB
- 财政收入: 172亿元Revenue: **2.75 billion USD**
- 税收: 148亿元Tax Revenue: **2.36 billion USD**
- 实际使用外资: 33亿美元Foreign direct investment: **3.3 billion USD**



**TAEA 各项经济指标增幅连续多年在滨海新区排名第一**

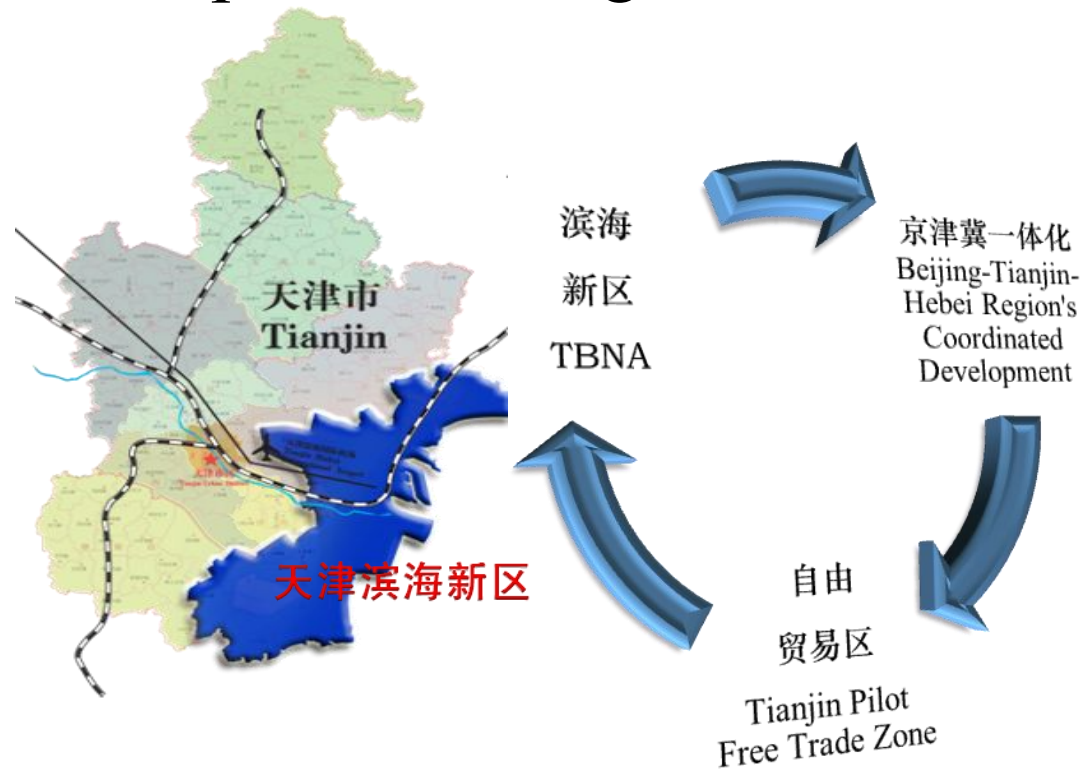


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# 区域优势—三大战略 Advantages of three National Development Strategies





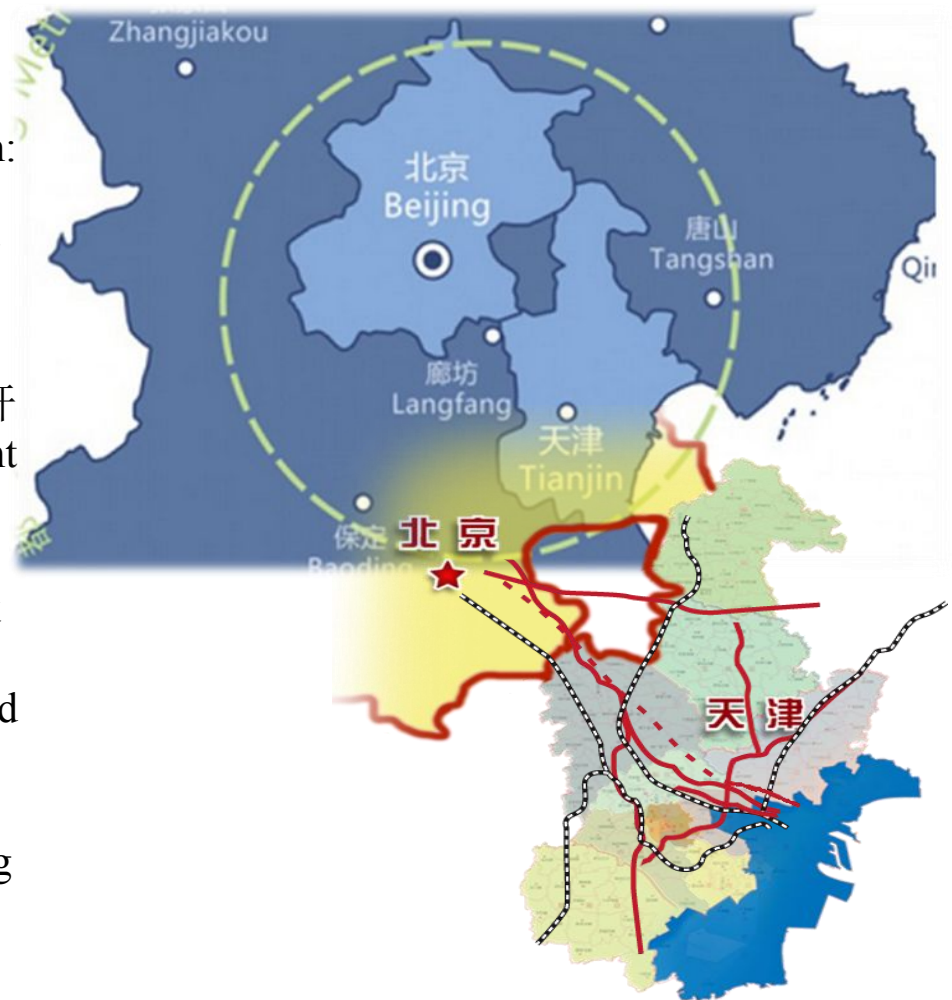
# 区域优势—天津滨海新区开发开放 Advantages of TBNA

- ▶ 中央政府在21世纪伊始做出的重大战略决策A significant strategic decision of central government in the new century
- ▶ 中国经济增长的第三极A new growth engine of Chinese economy



# 区域优势—京津冀协同发展 Advantages of Beijing-Tianjin-Hebei Region's Coordinated Development

- ▶ 国家重大发展战略 The Great State Development Strategy
- ▶ 改革红利：京津冀大通关 Bonus from Reform: Customs Integration
- ▶ 北京不再发展一般制造业 Beijing is no longer developing the general manufacturing industry
- ▶ 天津定位：先进制造业和研发转化基地、北方国际航运核心区、金融创新运营区、改革开放先行区 Tianjin is to accelerate the development of advanced manufacturing industry and the modern service industry
- ▶ 其中天津滨海新区将做为北方地区新的制造业项目投资及北京制造业转移的“首善之区” Tianjin Binhai New Area is not only the preferred area for the potential manufacturing investment projects of North China but also the first choice for shifting the manufacturing industry of Beijing as well.



## 区域优势—申请成为北方第一个自由贸易试验区

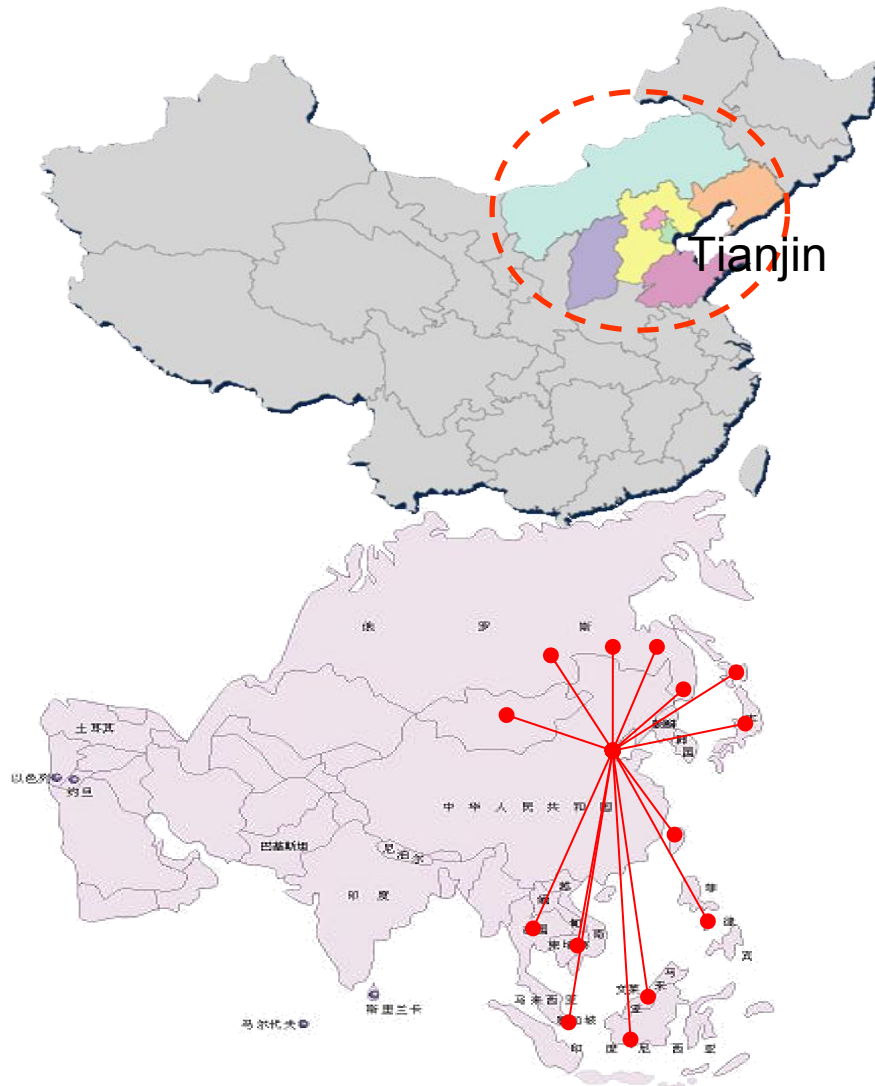
### Advantages of Tianjin Pilot Free Trade Zone

- ▶保留上海自贸区可复制的方案 Keep and copy the Proposal of Shanghai Pilot Free Trade Zone
- ▶以发挥融资租赁业务功能为重点，增加对内辐射效应 Mainly focus on Leasing business in order to increase the radiation of domestic
- ▶投资负面清单可能会更少，开放力度将更大，凸显自由贸易港功能 Investment Negative List shall less than Shanghai, the opening dynamics and Free Trade Port function will be more prominent
- ▶我委管辖的多个具有保税功能的区域将是自贸区运营的主要载体。The FTZ is supervised by TAEA that will be used as the major operation area.





## 区域优势—市场 Advantages of Market



➤ 空港经济区半径500公里范围内有11个百万级人口的城市，占全国的1/3。 1/3 of mega cities in China are within 500km from TAEA (11 mega cities)

➤ 环渤海地区占据了全国GDP的21.2%。  
Taking up 21.2% GDP

➤ 2013年天津工业总产值为2.7万亿,年均增长39.1%，占全国的5%。 Output value of 2700 billion RMB, an increase of 39.1% , accounting for 5.0% of total industrial output value.

➤ 根据中国药品市场报告分析得出，北京、上海、天津拥有全国最丰富的医疗资源。 Beijing, Shanghai, Tianjin have the most abundant medical resources in China. --- <China's Drug Market Report>

➤ 空港位于环渤海地区的中心，京津两地医疗机构1104家，其中包括79家三级甲等医院占全国的1/5。 TAEA is located in the heart of the Bohai Sea Economic Circle. Total number of hospitals in two cities is 1104, including 79 3A-level hospitals that occupied 1/5 in all the country.



## 区域优势—配套 Advantages of Living Environment

### 13平方公里生活城区涵盖：13KM Life Cycle

- 教育：幼儿园和九年制学校，天津滨海高中目前正在建； Education, a kindergarten and a international primary school, Tianjin Binhai High School is under the construction.
- 医疗养老：空港国际医院、国寿养老社区、肿瘤康复治疗中心； Medical Zone, TAEA International Hospital, Retirement Community and Rehabilitation Therapy of Cancer Centers
- 居住：星级酒店、白蓝领公寓、商业住宅； Living, Hotel, white and blue collar department and commercial buildings.
- 休闲：文化中心、体育中心、高尔夫球场； Recreation, Culture Center, Fitness Center and Golf Court.
- 购物：燕莎奥特莱斯、SM 滨海第一城、欧式湖滨广场。 Shopping, YanSha Outlets, SM Super Mall and European Lakeview square



# 区域优势—保税、商检、外汇功能

## Advantages of FTZ, CIQ and SAFE

### 保税 FTZ

- 天津市海关在区内驻区服务 A branch office locates in TAEA
- 拥有保税区、综合保税区、保税物流园区等多种保税形态 including Free Trade Zone, Integrated Free Trade Zone and Bonded Logistics Zone.
- 保税仓储、出口加工、国际贸易、物流分拨，分批出区一次报关便捷的海关通关服务 Efficient Customs Clearance Service
- 为特殊项目提供24小时通关服务 Provide 24 hours Customs Clearance for Special case

### 商检 CIQ

- 天津市商检保税分局在区内驻区服务，方便区内企业进出口产品的检验监管 A branch of CIQ locates in TAEA, in service for the inspection and surveillance of import and export commodities of the area.
- 对商品、生产设备、建设相关材料实行快检快放模式 Provide immediate inspection for the commodities and equipment and construction related materials as they arrive.

### 外汇 SAFE

- 天津市外汇管理局保税分局在区内驻区服务，方便区内企业进行业务办理 A branch of CIQ locates in TAEA
- 可享受外商投资企业资本金 100% 意愿结汇 Can enjoy the enterprises with foreign investment capital of 100% settlement
- 外债审批便利 External debt approval convenience

## 区域优势—人才 Advantages of HR

➤ 京津地区共有132所高校，其中天津拥有55所，其中南开大学医学院、天津大学生物医学工程、天津医科大学、天津理工大学、天津科技大学等专业院系每年可培养相关行业博士、硕士研究生2000余人，本科生6000余人。132 universities and higher learning centers, 124 polytechnics and technical colleges, 2 million registered technicians, 47,000 graduates from science & tech schools

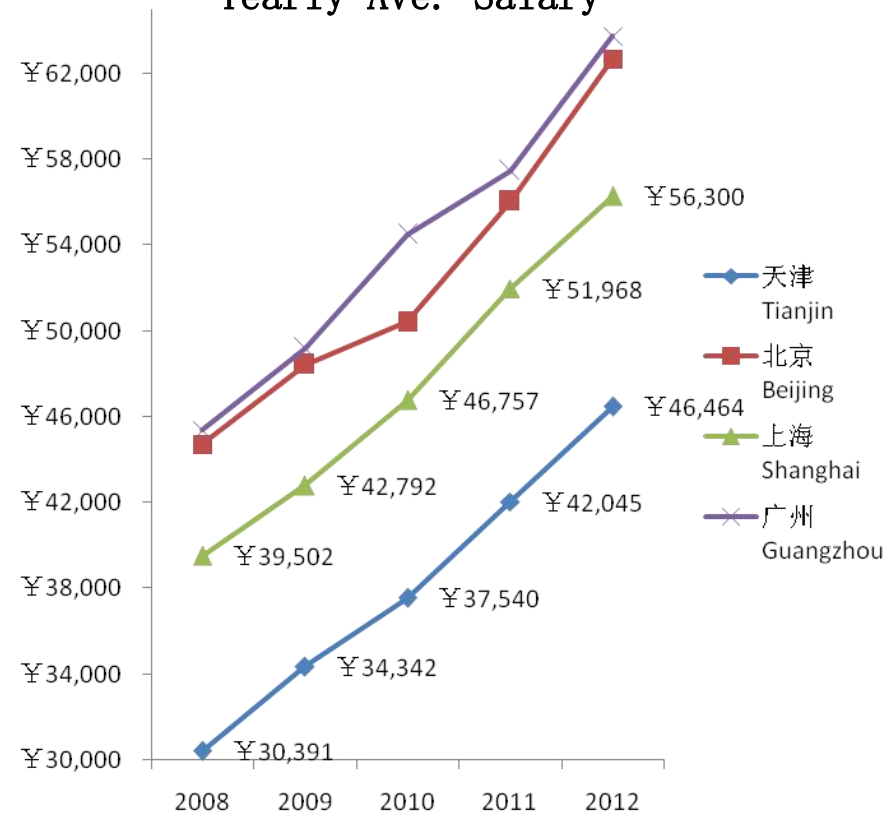
➤ 生物医药、食品产业人才储备丰富，有多个生物医药和食品领域博士后科研工作站和研究基地，是海外高端人才最聚集的区域之一。

➤ 空港经济区将为企业提供人才引进、招聘、培训等政府服务。

➤ 人才成本低、流动率低。

TAEA will assist the Enterprise throughout the recruitment procedure.

城镇职工年平均工资  
 Yearly Ave. Salary



## 区域优势—企业资源 Advantages of Resource of Enterprises

- 中恩医用营养品 SIONFN
- 中科院生物物理所成果转化平台  
Chinese Academy of Sciences
- 天狮 Tiens Group Co., Ltd.
- 凯镛 Kaiyong Co., Ltd
- 天士力 Tasly Group Co., Ltd.
- 爱睿希 ARIIX Healthcare Co., Ltd.
- 优莎娜 葆婴 BabyCare Co., Ltd. (Usana)
- 尚赫 SUN HOPE(Tianjin)  
Technology Development Co., Ltd.
- 天津万宁保健品 Tianjin Winning Health  
Products Co., Ltd.
- 绿世界 World (Tianjin) Nutrition and Health  
Products Co., Ltd.





## 区域优势—典型企业 Advantages of Typical Enterprises

中恩（天津）医药科技有限公司是中国医用食品标准起草单位之一，空港项目占地面积230亩，首期投资3.5亿元，以中国科学院、中国中医科学院、中国医学科学院、中国军事医学科学院和中国临床营养联盟等机构作为研发源头和技术支撑，从事医用食品、健康食品、救援食品、军能食品等特殊营养膳食产品研发、生产。

Sinofn (Tianjin) Pharm-Tech Co., Ltd. (hereinafter referred to as “Sinofn”) is a limited liability company invested and held by Biosino Bio-technology and Science Inc. Sinofn headquarters in Tianjin Port Free Trade Zone, Binhai New Area, Tianjin. It covers an area of 230 mu, and the first-phase investment is RMB 0.35 billion. Sinofn focuses on producing medical foods, healthy foods, relief foods, individual rations and military functional foods and other special nutritional dietary products, and aims at becoming the most influential medical food manufacturer in China.



## 区域优势—交通 Advantages of Transportation

▶天津滨海国际机场距我区仅10分钟车程。10 mins drive to Tianjin Binhai Airport.

▶京津、京沈、京哈、京台、津晋、津保等15条高速公路，形成辐射三北地区联通全国的高速路网。10-min drive to entrance of high way, 4 high ways connect TAEA and Beijing, 15 expressways, 9 National Roads.

▶高铁和动车四通八达，通过地铁二号线与我区实现无缝连接。周边10公里范围内有4个铁路货运站。4 freight stations located within 10 km radius of TAEA. The intercity train cut the travel time to 30min between Beijing and Tianjin.

▶天津港是世界第四大港口，与世界180多个国家和地区有600多条航线。Tianjin Port has the relationships with more than 600 routes from over 180 countries and can reach all the main ports in the world.



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## 区域政策—政府服务 Policies of Government Services

➤管委会是天津市人民政府的派出机构，享有省级审批权限，项目核准、工商注册、土地出让、规划审批、劳动用工等事项均可在区内办理完成。**Tianjin Airport Economic Area Administrative Committee (TAEA) is a branch of Tianjin Municipal People's government which has State level approval authority for regional administration.**

➤天津空港经济区实行“一站式”审批服务，履行区域行政管理、审核批准项目、规划建设、土地房产、劳动人事、公用事业等职责。**Approving all investment projects, planning & construction, land registration, labor and employment issues, public services etc.**

➤天津空港经济区内设有海关、税务、进出口检验、外汇管理等驻区机构为企业提供便捷高效的行政服务。**The offices of customs, taxation, import & export inspection, SAFE, FDA etc., are all located in TAEA. Therefore, we can provide complete and efficient service to our clients in house.**

➤《保税区管理条例》通过天津市人大立法，我委可设立企业发展金，给予区内企业的各项补贴具有法律保障。**Legal Support: “Enterprise Development Fund”—this is a legalized support by the Tianjin Municipal Government, according to “TAEA Management Article”.**



## 区域政策—政府支持 Policies of Government Support

- ▶土地：为企业提供满足需求的土地，企业通过招拍挂方式取得，可选择购地自建或政府代建回购等模式； Land Acquisition, fully satisfy the needs of land, obtained the land by listing, the investor can purchase the land or build to rent by the government.
- ▶办公楼宇：提供按照FM标准设计，通过LEED认证的写字楼，如租赁，给予三年租金补贴；如购买，每平方米补贴1000元； In accordance with the FM standard design and the LEED certification office. If rent the office, TAEA will offer three years of rent subsidies. If purchase the office, TAEA will offer a subsidy of 1000 RMB per square meter.
- ▶财政补贴：根据企业对区域的税收贡献，用企业发展金给予财政补贴； According to the tax contribution of the investor, TAEA will offer **Enterprise Development Fund** as financial subsidy.
- ▶科技支持：协助企业申请高科技企业认定，享受15%优惠税率；如企业设立研发中心、工程中心或技术中心等，匹配建设资金扶持； TAEA will assist to obtain the High-tech Enterprise Certification, which a 15% Enterprise Income Tax rate can be enjoyed. If the investor set up R&D Center and Engineering Technology Research Center, TAEA will offer a subsidy accordingly.
- ▶员工户口及子女入学：协助外地员工及其子女取得天津户口以便享受当地社保、医疗、教育等福利； TAEA will assist employees to get Tianjin registered permanent residence, and accommodate settled employees with convenient services such as medical care and schooling.
- ▶根据项目具体情况一企一策，定制优惠政策。 According to the specific project, TAEA will offer tailor-made preferential policy for the investor.



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